

*HomeGlobal.com is a website that helps you develop a career in direct sales.*

*We are looking for dynamic and creative people, whom we will provide with a series of online training sessions which will help them achieve their goals.*

*We value commitment and sales skills. We provide top quality services tailored to the needs of our customers, with a network of remote employees who work flexible hours without leaving home.*

*Work for us, earn a lot of money and develop your professional qualifications.*



### **Sales and Customer Service Specialist with Czech/Slovak**

#### **Job description**

- contacting individual clients by phone and actively selling them company's products;
- developing sales strategies and creating a model for upselling products;
- determining individual needs of a client;
- working with our internal system, applications, and databases;
- creating a positive image for the organization and caring for positive business relations.

#### **Requirements**

- **fluency in Czech/Slovak – a necessary condition;**
- experience in a position related to customer service or sales is always appreciated;
- highly-developed communication, interpersonal and negotiation skills;
- excellent organisational skills;
- independence and ambition to reach targets;
- motivation and a commitment to one's duties;

#### **Offer**

- the opportunity to work from Warsaw, saving the time you would spend commuting to the office;
- flexible hours of work which may be adjusted to your needs, high independence;
- a set of perks (Multisport card, private medical services at Medicovert);
- two-component remuneration (base remuneration + commissions);
- a dedicated coordinator to supervise while you learn the ropes;
- training under the supervision of experienced professionals;
- advanced equipment necessary to perform the appointed tasks;
- the opportunity to communicate on a regular basis in a language you know well

**Kontakt:**

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